



We are currently seeking a Food & Nutrition Sales Executive. The position is a one-year contract position, subject to renewal or conversion to a full-time position. This position based in Singapore offers an opportunity to build a career within the agricultural sectors and become an integral member of a fast-growing organization.

**Position**

Food & Nutrition Sales Executive

**Job Description:**

- Act as facilitator between Singapore and Korea for trading of agricultural products
- Develop new customers in Singapore for Korean agricultural products
- Prepare weekly sales reports to management
- Play an active part in identifying sales opportunities
- Follow up and expedite with suppliers on timely delivery
- Delivery on core objectives including revenue targets, call rates and meeting levels
- Responsible for day to day communication with clients and potential clients
- Execute sales actions and follow up on leads

**Requirements:**

- Bilingual in both Korean and English
- Target orientated and motivated
- A self-starter with a high level of enthusiasm and accuracy
- Must be dynamic, resourceful, independent and able to multi-task
- Have the personality to establish a credible profile within the industry
- Knowledge of shipping documentation preferred
- Good communication skills